

## Message Text

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ACTION ARA-10

INFO OCT-01 EUR-12 ISO-00 AGR-05 EB-07 COME-00 TRSE-00

OMB-01 CIAE-00 INR-07 NSAE-00 RSC-01 AID-05 /049 W

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R 171555Z JAN 75

FM AMEMBASSY BONN

TO SECSTATE WASHDC 7323

AMEMBASSY BRASILIA

LIMITED OFFICIAL USE BONN 00839

PASS AGRICULTURE FOR GOODMAN

E.O. 11652: N/A

TAGS: EAGR, GW

SUBJECT: BRAZILIAN-FRG BILATERAL AGREEMENT ON AGRICUL-  
TURAL DEVELOPMENT - SOYBEANS

REF: (A) BRASILIA 0409; (B) BONN 16874; (C) BONN 18059

BEGIN SUMMARY: FRG AND GOB OFFICIALS PLAN TO DISCUSS  
NEXT WEEK A PROPOSED BILATERAL AGREEMENT FOR ECONOMIC  
DEVELOPMENT. THIS AGREEMENT WILL PROBABLY INCLUDE A  
DECLARATION TO PROMOTE GERMAN-BRAZILIAN JOINT COMMERCIAL  
VENTURES AIMED AT STIMULATING PRODUCTION, PROCESSING,  
AND EXPORTS OF SOYBEANS AND SOYBEAN PRODUCTS. END  
SUMMARY.

1. MINAG OFFICIALS INFORMED AGATTACHE THAT FRG IS HOPE-  
FUL THAT A BILATERAL AGREEMENT TO STIMULATE PRODUCTION,  
PROCESSING, AND EXPORTS OF BRAZILIAN SOYBEANS CAN BE  
CONCLUDED DURING THE UPCOMING VISIT OF MINISTER ALYSON  
PAULINELLI OF BRAZIL TO BONN NEXT WEEK.

2. ACCORDING TO OUR MINAG CONTACTS THE AGREEMENT IS IN-  
TENDED TO STIMULATE JOINT COMMERCIAL VENTURES BETWEEN  
BRAZILIAN AND GERMAN FIRMS. MINAG CONTACT ENVISIONS  
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THESE JOINT VENTURES WILL BE CONTROLLED BY BRAZILIANS

BUT WILL INCLUDE GERMAN CAPITAL, MANAGEMENT, AND  
MARKETING KNOW-HOW.

3. MINAG CONTACTS INSIST THAT THERE ARE NO PLANS FOR  
FRG TO FINANCE THESE COMMERCIAL VENTURES OR TO MAKE  
AVAILABLE INVESTMENT INSURANCE FOR GERMAN FIRMS WHO  
MIGHT PARTICIPATE COMMERCIALY IN BRAZIL'S SOYBEAN COM-  
PLEX.

4. MINAG CONTACTS INDICATED THAT THE OBJECTIVE OF THIS  
BILATERAL AGREEMENT IS TO STIMULATE THE EXPORT OF  
BRAZILIAN SOYBEANS TO THE FRG BY DEVELOPING CLOSER GER-  
MAN-BRAZILIAN COMMERCIAL RELATIONS.

5. COMMENT: THE FRG'S ACTION TO STIMULATE BRAZIL'S  
SOYBEAN PRODUCTION AND EXPORTS APPEARS TO BE A CONTINUA-  
TION OF THE POLICY REPORTED EARLIER IN REFS B AND C.  
CASH

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AGRICULTURAL PRODUCTION, FOREIGN POLICY POSITION, SOYBEANS, EXPORTERS, IMPORTERS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 JAN 1975  
**Decaption Date:** 01 JAN 1960  
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**Disposition Approved on Date:**  
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**Disposition Case Number:** n/a  
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**TAGS:** EAGR, GE  
**To:** STATE BRASILIA  
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